

Vantage Point

Your Partner in Agri Business • An AgVantage® Software, Inc. Electronic Publication • 877-282-6353 • www.agvantage.com

APRIL, 2014

CUSTOMER SERVICES UPDATE

INDEX

Employee Spotlight—Chad Hays..... p. 2
New Software Releases..... p. 3-4



Theresa Willems
VP Customer Services
theresaw@agvantage.com

Happy Spring?? Happy Spring!!

I would love to be writing to you all, telling you what a beautiful spring we are having here in Minnesota, but as I sit here today writing this article, we are yet under another Winter Storm Warning here in the Upper Midwest. Hopefully by the time you get to read this article, Mother Nature will have found the errors of her way, repented, and given us at least a taste of better things to come. One of the most popular hashtags of the season here in MN has been #worstwinterever – and it really applies!



Brenda Dvorak

So, with the bad news out of the way, I'm excited to pass along some really great news for our Support Department. At the end of February, we have added Brenda Dvorak to our Support Team. Some of you know Brenda from User Conferences and other AgVantage events over the course of the last several years. Brenda comes to us with broad industry experience, a can-do attitude and is already making a strong impact in our support department.

Brenda lives in Kasson MN with her husband Tim and her two sons Sam (15) and Adam (10), and their dog Oscar, who we hear is pretty darn cute! Brenda will be working Monday's through Friday's, mostly out of our Rochester office but also from her home office a day or two a week. Brenda's areas of expertise will be in Grain, General Ledger and Payroll – and of course, more things to come as she starts to find her own path here at AgVantage.

Adding Brenda to our team solidifies the AgVantage commitment to offer our customers the best possible products, support and service. She will provide solid support on a day to day basis in her areas of expertise, will give us one more set of hands to tackle daily calls, a 'fresh from the field' perspective on product designs and business practices and also be another staff member that can come onsite and help train our new and existing customers. Brenda is a great addition to our already talented and dedicated staff and we are very pleased to have her join the AgVantage Team.

Have a safe and wonderful Spring Season!

Theresa

2014 National Conference Brochures Are In The Mail!

Registration, hotel information, and the brochure are all available on-line on our website.

If you have any questions regarding the conference, please check out our website at www.agvantage.com or contact Lori Campbell at 877-282-6353, ext. 117 or loric@agvantage.com



EMPLOYEE SPOTLIGHT: CHAD HAYS

Senior Software Engineer

Birthday: 8/6/57

Education: Data processing certificate from Mankato, MN Vocational School, IBM Computer Science Fundamentals Degree, and assorted other educational opportunities.

Family:

I am married with two sons and a daughter. One son and my daughter are in college. The other son, Joe is in the U.S. Army stationed in Afghanistan.

Years with AgVantage: 1

Years in the industry: 34

Notables:

I worked at IBM for 33 years as a software engineer. I retired for two days, Saturday and Sunday, and started work at AgVantage.

Hobbies:

Online computer gaming, skeet and target shooting, gardening, and travel. I used to trout fish a lot. I might start doing that again.

Interesting Fact about yourself:

I spent five weeks in Germany on a temporary assignment. That was the longest time I had been more than 60 miles from the place I was born, Austin MN.

Please finish the following sentence:

If I were not working at AgVantage Software, I would be looking for a job as a Software Engineer. I believe that is the only skill I possess that anyone would pay me for. Maybe reverse exotic dancing. I'd get paid to put clothes on. If I could magically acquire any skill I wanted then..... Billionaire, I think I would be good at being a Billionaire.

What is the favorite part of your job?

All parts are my favorite. Some parts are more favorable than others, but they are all good. But if I had to put something at the top, it would be treats from Val.

Your favorite quote or words of wisdom:

"The limits of the possible can only be defined by going beyond them into the impossible."

And

"There are 10 types of people in the world: Those who understand binary, and those who don't."



The Hays Family: (Left to right) Bridget, Joe, Jason, Chad's wife Cheri in center, and Chad on right.



AgVantage Software • April, 2014

Update on New Releases & Software Releases Coming Soon

Bonnie Fohrman • Vice President, Programming • bonnief@agvantage.com



Newly Released: Version 8

Please see our Message Board for many Product Enhancements continuously available.

eAgVantage

- Added cardrol statements

eAgVantage Seed

- Added ordered column - uncommitted balance would subtract from ordered column
- Added buttons for better navigation in seed
- Ability to see Seed by Customer
- Negative quantity on hand amounts drill down to invoices

Accounts Receivable

- Add flag to customer master – print cardrol statement Y/N

Feed

- Medicated Blue Bird feed tags the batch size is now in pounds
- Bring in actual weight from WEM automation

Grain

- CDD Allow only one state per settlement

Inventory

- CDD – Inventory Received Report in alpha order option

Seed

- Setup new web page for ease of installation

AgVantagePC Container Tracking

- CDD - Report showing tanks & current status with selection options
- Add customer name column to tank history window

AgVantagePC Invoicing

- Print the scale ticket number on the invoice
- Require bin number on items
- Allow deleting an item on a dispatch order before it is saved

AgVantagePC Seed

- Print plan balanced on shipping document when printing from seed plan
- Create new shipping document for seed
- Allows return of dispatched seed orders
- Use seed cross reference description in the dispatch grids
- Changed the cancellation process to delete a work order and put the balance back in the plan
- Print the order number on the seed price quote

AgVantagePC Time

- Admin User – only print time cards for subordinates by print option
- Use the Payroll ID for print by ID not ETA number
- Added new Wisconsin withholding tables April 1st

Continued on next page

Software Releases Coming Soon:

Accounts Payable

- Ability to pay a single vendor without changing the due date (309362)

Accounts Receivable

- When tying discount to term, print term due date on invoice (282102)

eAgVantage Financial Statements

- CDD—Financial reports line drill down to CSV (excel) (307488)

eAgVantage Commodity DPR

- CDD—2013 -List of Purchase contracts need price and extended amount (276890)

Energy

- Ability to add a delivery to a tank (312836)
- CDD—Base delivery on a set number of degree days (174408)
- CDD—Menu option to access the contract field of the tank (245163)
- CDD—307215 Online Fuel Orders (307215)

General Ledger

- CDD—Sequence recurring journal entries by 10, rather than 1, to allow for greater flexibility (193834)

Grain

- CDD—Transfer shipment to another terminal (283479)
- CDD—Ability to reprint Grain Sales Invoices (283139)
- New file containing current cash price and maintenance screen (309420)

Interface

- V8 DTN Get current cash prices (259641)

Inventory

- CDD—Non inventory floor stock report (311355)
- CDD—Process Inventory information (312141)

AgVantagePC Energy

- Leak test prompt (307211)